

Perdue Logistics

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### Brands, Partners, & Retail

#### Key Consumer Brands

PERDUE



#### National Brand Partners





# **A Few Perdue Food Facts**

Making 3.4 B lbs. of product, requires:

- 656 Million chickens
- Consuming 600,000 tons of feed
- 2,000 Farms
- 830 Million egg sets
- 385 Hatcheries

Facilities

- 12 Fresh Production Facilities
- 5 Frozen, Further Processing (FP)
- 19 Copack Facilities / 8 Pet Copack
- 20 Frozen Warehouses
- 5 Fresh Distribution Centers
- 3 Frozen Distribution Centers



In 2021, Perdue Foods:

- Shipped 4.55 Billion pounds
- 2,800 different products
- 2,600 customer locations
- 167,000 separate customer deliveries

Transportation Facts:

- 70,000+ Loads Hauled
- 30 Million Miles Driven
- 5 Million Gallons of Diesel Fuel
- 370+ Company Drivers
- 148 Support Associates
- 370 Company Tractors
- 1100 Company Trailers
- 14 Maintenance Facilities

#### Vertical Integration: Processing & Distribution



**Processing Plant** 





**Cooking Plant** 

PERDUE



Distribution & Replenishment Centers



Retail Customers Foodservice Distributors Foodservice Accounts International Export

# What are we up to?



<u>Recruit:</u>

- Double the Perdue Driver Referral Bonus \$3,000
- Started a New Hire Bonus \$5,100

Retain:

- Driver Incentive Program \$10,000+ per year "For doing the right thing"
  - Six Criteria to include:
    - Safe Driving
    - Delivering On Time
    - Handing in Paperwork



## Grow Strategically: Entry Level Driver Trainee (ELDT)

#### Why did we develop the Entry Level Training Program?

- Grow the fleet to 500+ drivers; currently at 380+
- Find a different source for driver recruitment
- First ELDT test driver in August 2021
  - 14 in the program
  - 50 drivers in the cue waiting for openings

#### **Perdue Driver Certification Requirements for ELTDs <6 Months:**



- 1. 12 weeks of Training
- 2. Minimum 120 hours driving
- 3. Certified by driver examiner and pass final road test
- 4. Driver must complete P.A.C.E. Training

## PTI Total Driver Count (Year over Year)





# Questions

