



MEET  
DOT  
FOODS

## ATTENDEES

---



**Carl Bergenheim** – Director of  
Transportation

**Ian Ramsey** – Asst Transportation  
Mgr



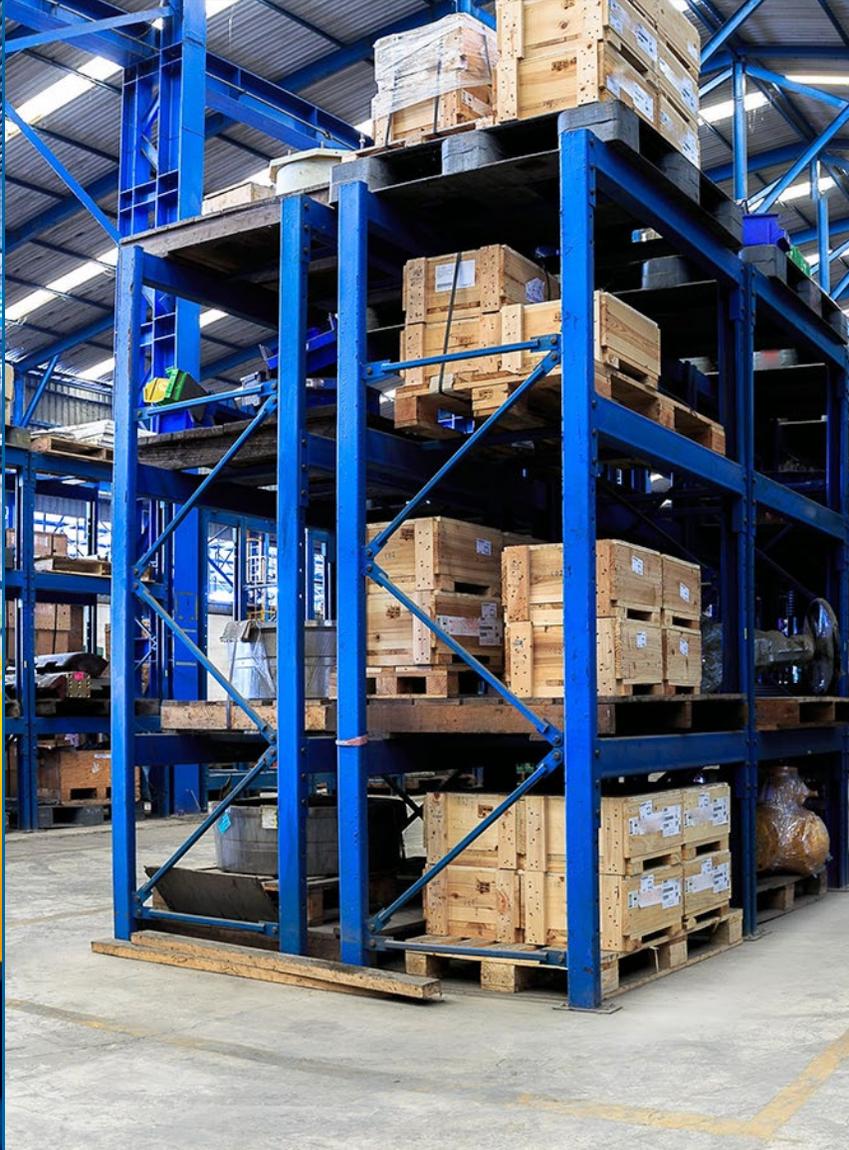
 **DOT FOODS HQ**

▶ ⏪ 🔊 0:20 / 9:20

⏮ ⏭ ⚙️ 📺 🖥️ 🗨️ 🗲

NEXT

# YOUR SUPPLY CHAIN



NEXT

# SUPPLY CHAIN, WITH DOT

---



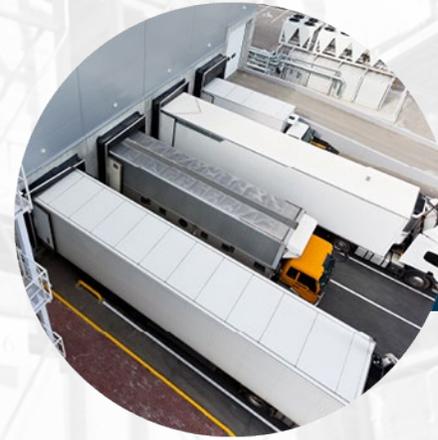
## SUPPLIERS

Partner with Dot for LTL solutions and new case sales



## DOT FOODS

Takes title to product and inventories within DC network



## DISTRIBUTORS

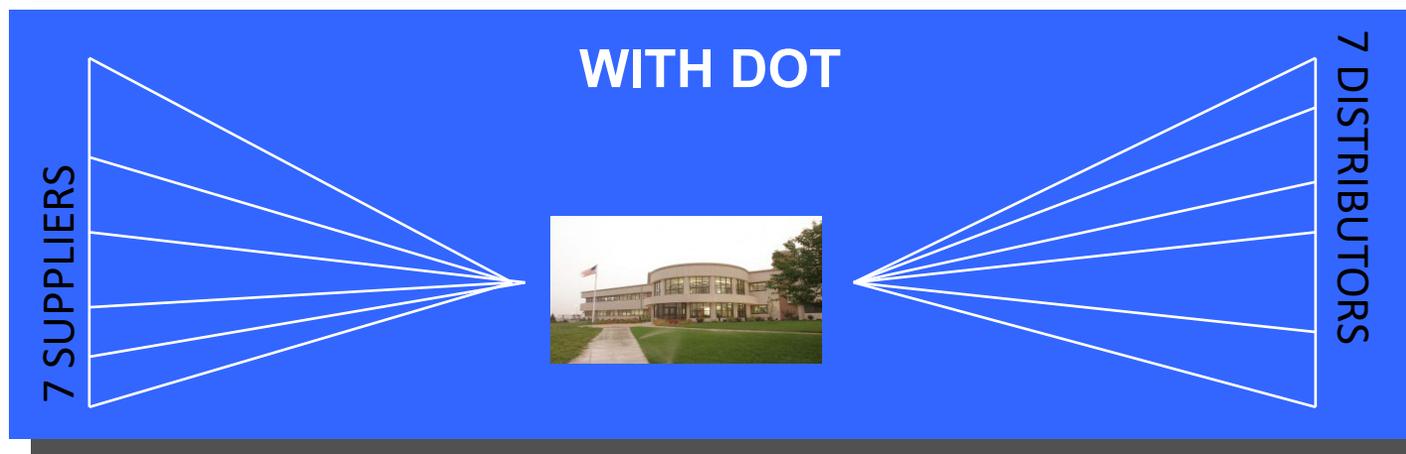
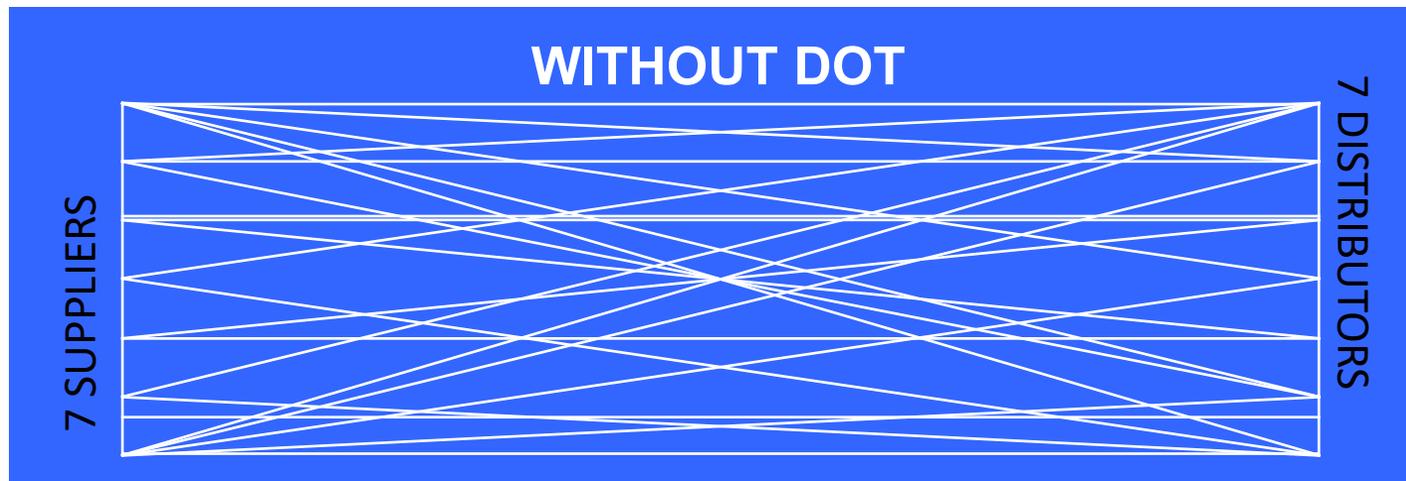
Receive consolidated deliveries from Dot, in most cases weekly



## OPERATORS & RETAILERS

Leverage Dot's pantry of items on their regular distributor deliveries

# Impact of Re-Distribution!!



# THEN



- Founded 1960 in Mt. Sterling, Illinois
- Family-Owned
- Consolidated Ingredient Program

# NOW



- Still Family-Owned
- 5,500+ Customers
- 1,000+ Suppliers
- 133,000+ Products
- 14 Warehouses
- 5,900+ Employees

# CUSTOMER CHANNELS



## FOODSERVICE

2,580 ship-to locations

## RETAIL

1,160 ship-to locations

## INDUSTRIAL

400 ship-to locations

## ONLINE

Access to 133,000+ items

FOODSERVICE 2,580 ship-to locations

DISTRIBUTORS



NATIONAL ACCOUNT OPERATORS



# RETAIL 1,160 total ship-to locations



C-STORE	460
GROCERY	280
DRUG	140
MASS	114
ALTERNATE	210

*Schnucks*

*Walgreens*

 **CVS**  
pharmacy

  
Core-Mark

**Walmart** 



**SHEETZ**

INDUSTRIAL 400 ship-to locations



FreshRealm®  
*connecting through meals*

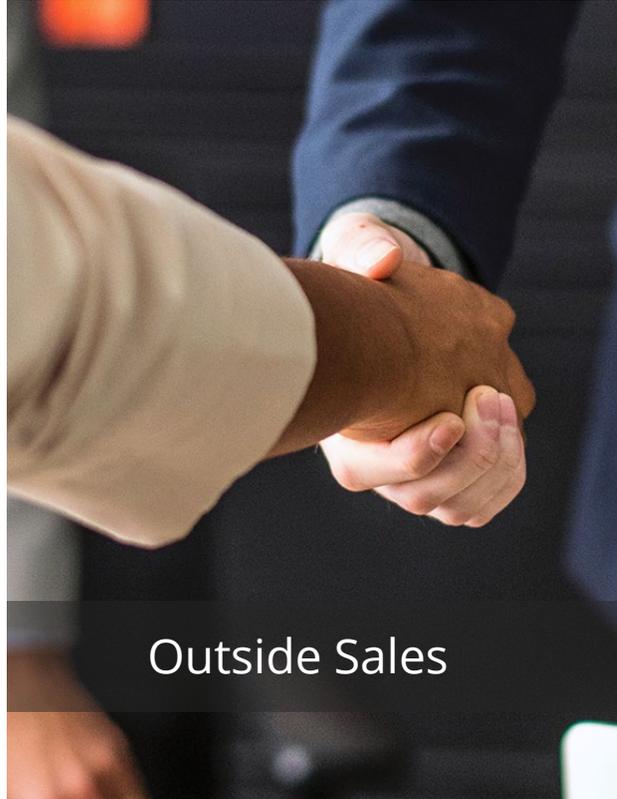


# ONLINE

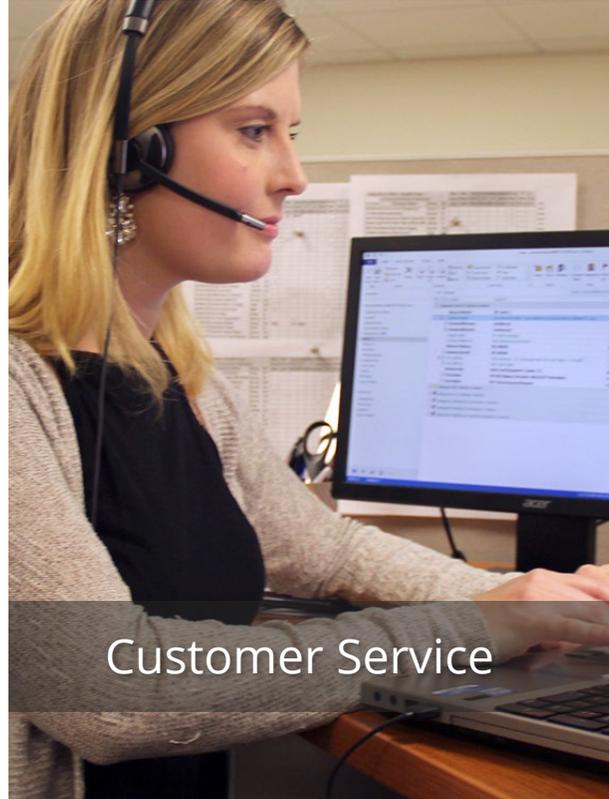


Discover 133,000 food and non-food products from 1,000 suppliers any time of the day on our ecommerce website.

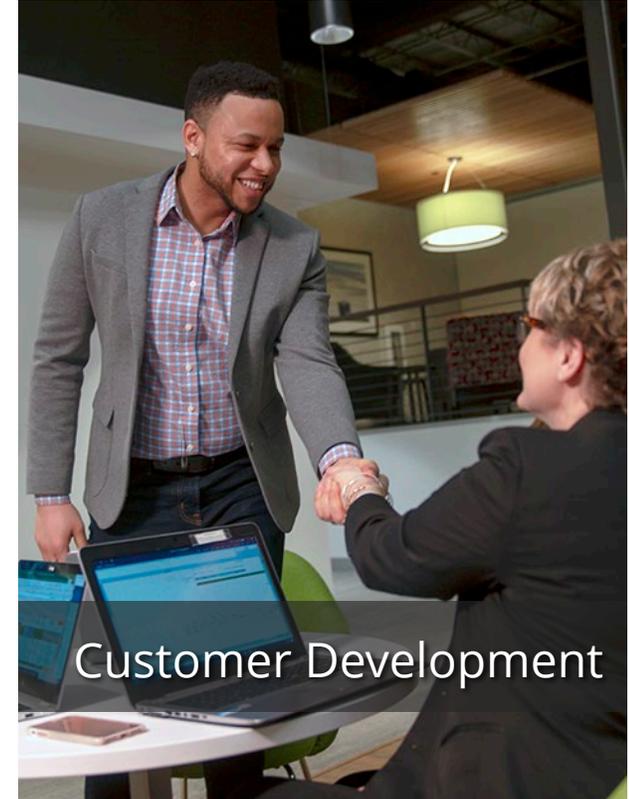
# SPECIALIZED SALES RESOURCES



Outside Sales

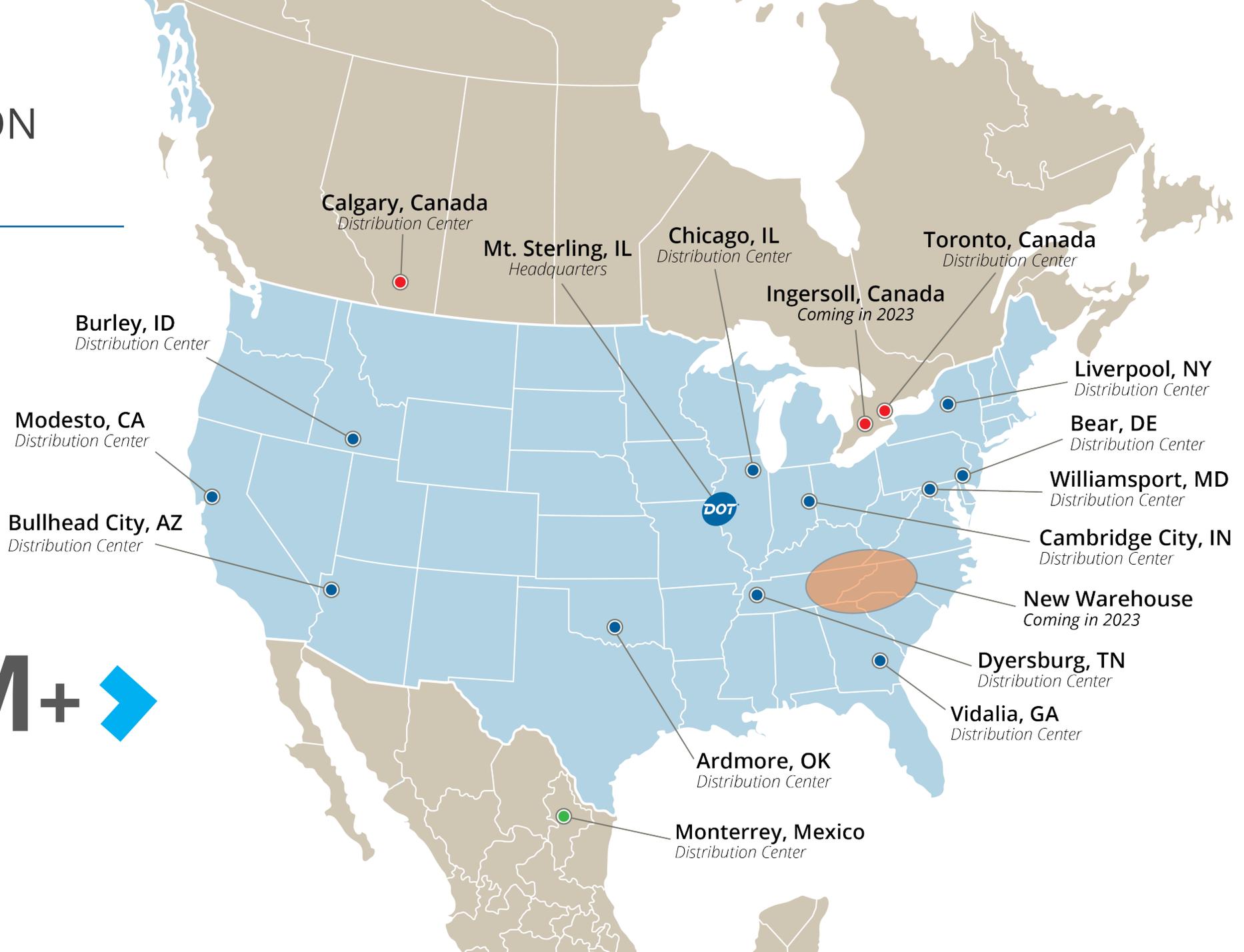


Customer Service



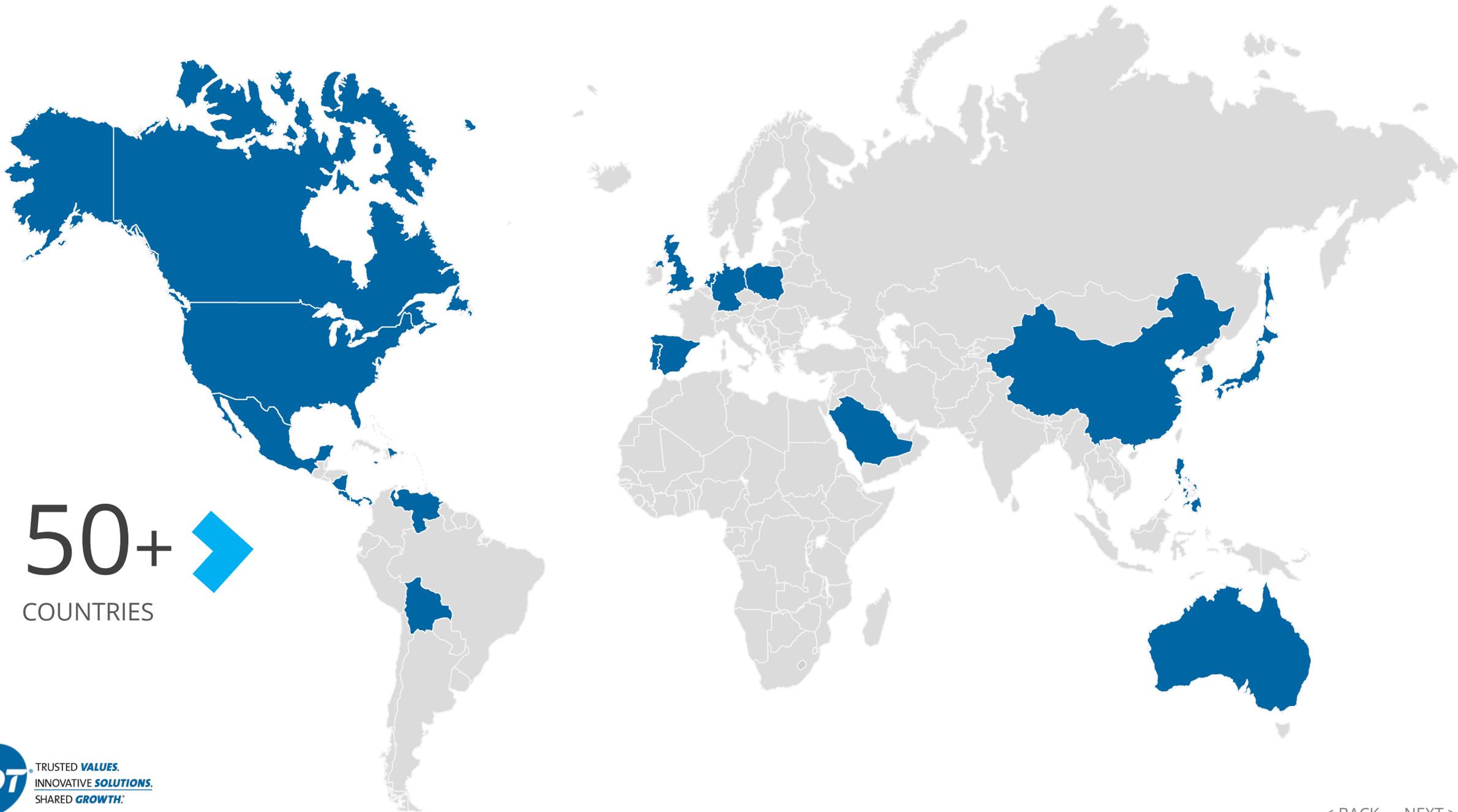
Customer Development

# DISTRIBUTION NETWORK



**4.2M+**   
SQ. FT.





50+   
COUNTRIES

# DOT TRANSPORTATION, INC FLEET



1,520 Tractors



2,450 Multi-Temp Trailers



1,700 Drivers



# DOT'S BRAND PROMISE

---



# DOT DELAWARE





Questions??

---

