we **believe** in making the world a better place though improved supply chains.

Partnering with customers to create new efficiency.

Gulftainer

### what our customers say...



- "Gulftainer approaches their stakeholders differently, softer and offers a partnership." CMA CGM.
- "They are all about productivity which is part of the seamless service delivery. The best part about Gulftainer is its ability to customize solutions to suit customer requirements. They become partners." *Maersk Line.*
- "For Gulftainer, it's personal. Most of their competitors grew too big. Some of them have lost their roots. Gulftainer maintains the personal touch." *Evergreen.*
- "Gulftainer degree of flexibility, the fact that they don't apply rigid and fast rules and they're willing to listen is a major plus. Flexibility is the key quality of a great partner in this industry." **Bay Line.**

#### who we are

- World's largest privately owned, independent port operator since 1976
- JOC named the **fastest terminal** in the Middle East, Africa & Europe
- 'Port Operator of the Year' at the Seatrade Awards 2016 and 2017
- Logistics Middle East Awards 2017
  "Best Technology Implementation" of the year
- MEED Awards 2017, Corporate Health Award for "Wellness Programme of the Year"
- Khorfakkan Container Terminal
  'Shipping Port of the Year' at 2015 SCATA and Lloyds List Awards



# Gulftainer

### what we do

#### International Port Management



#### **Terminal Management**



#### **Logistics Cities**





**Container, Chassis, Genset repair** 



**Inland Transport** 



Fast Moving Consumer Goods Supply Chain



### efficiency quantified

operational excellence that customers can feel



### **Gulftainer's Journey from Local to Global**





#### valued customers





## Wilmington 2020

A ANT



#### **Wilmington**

Multipurpose facility: 350,000 TEU + pure palletized operation (growing to 650,000 TEU in 2020) 8 hours shorter round transit than Philadelphia 20 hours shorter transit than Baltimore 800,000 sq. feet of refrigerated space On-site customs & agricultural inspections. On-site fumigation and ripening rooms \$170M Investment in civil works, equipment, warehousing and people. Partner with workforce to progress the highest health & safety standards All port and terminal services: stevedore, gate operations, terminal M&R, security.

### our commitment

## Wilmington 2020

Confidential

Edgemoor 2023





Same Day Vessel to Gate Arrival Day Fumigation Finished Vehicles 24/7 Saturday Gate standard Direct Freeway access On-Site Inspection: USDA and CBP On-Site Rapid Chill SQF Cold Treatment Acceptance Facility Turn time: 42 min

#### **Partnering Progress**

## gulftainer.com

#### Businesses

2

announced they were locating or expanding their business in Delaware.

2.7 million sq ft built or under development More than 4,017 jobs

## billion

\$

invested across the State

Gulftainer

**Port of Wilmington**