why we exist

we believe in making the world a better place though improved supply chains.

Partnering with customers to create new efficiency.
what our customers say...

• “Gulftainer approaches their stakeholders differently, softer and offers a partnership.”  
  \textit{CMA CGM}.

• “They are all about productivity which is part of the seamless service delivery. The best part about Gulftainer is its ability to customize solutions to suit customer requirements. They become partners.”  
  \textit{Maersk Line}.

• “For Gulftainer, it’s personal. Most of their competitors grew too big. Some of them have lost their roots. Gulftainer maintains the personal touch.”  
  \textit{Evergreen}.

• “Gulftainer degree of flexibility, the fact that they don’t apply rigid and fast rules and they’re willing to listen is a major plus. Flexibility is the key quality of a great partner in this industry.”  
  \textit{Bay Line}.
World’s largest privately owned, independent port operator since 1976

JOC named the fastest terminal in the Middle East, Africa & Europe

‘Port Operator of the Year’ at the Seatrade Awards 2016 and 2017

Logistics Middle East Awards 2017 “Best Technology Implementation” of the year

MEED Awards 2017, Corporate Health Award for “Wellness Programme of the Year”

Khorfakkan Container Terminal ‘Shipping Port of the Year’ at 2015 SCATA and Lloyds List Awards
what we do

International Port Management

Terminal Management

Logistics Cities

Container, Chassis, Genset repair

Inland Transport

Fast Moving Consumer Goods Supply Chain
efficiency quantified

operational excellence that customers can feel

<table>
<thead>
<tr>
<th>Category</th>
<th>2016</th>
<th>2017</th>
<th>2016 vs 2017</th>
<th>2017 vs World Average</th>
</tr>
</thead>
<tbody>
<tr>
<td>TEU/FOOT</td>
<td>5.13</td>
<td>5.618</td>
<td>X 2.4</td>
<td>157</td>
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<tr>
<td>000 TEU/CRANE</td>
<td>157</td>
<td>171</td>
<td>X 1.7</td>
<td>89.9</td>
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<tr>
<td>TEU/ACRE</td>
<td>110,527</td>
<td>120,918</td>
<td>X 3.0</td>
<td>39,700</td>
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</table>

Gulfainer Khorfakkan Terminal in 2016

Gulfainer Khorfakkan Terminal in 2017

Drewry World Average for Container Terminals > 1M TEU
Gulftainer’s Journey from Local to Global

- **1976**: Awarded contract to maintain and operate Sharjah Container Terminal
- **1986**: Awarded contract for Khorfakkan Container Terminal
- **2004**: Formed a JV to manage and operate Moroni Port in the Comoros Islands
- **2006**: Consultancy to operations in Shuwaikh
- **2008**: Launched Momentum A 3PL firm
- **2010**: Iraqi Terminal Operations commence
- **2011**: UQLC initiated KCT expanded to a capacity of 4.0 Million TEU
- **2012**: Recife, Brazil operations begin
- **2013**: Acquired majority stake in Gulf Stevedoring, managing terminals in Jeddah and Jubail in Saudi Arabia
- **2014**: Signing of agreement on Port Canaveral, U.S.A
- **2015**: Started operations at Port Canaveral, USA
- **2016**: Started operations at Tripoli Port
- **2017**: Terminals upgraded with MACH and SAP software. Awarded the “Best IT Implementation of the year” in the region
- **2018**: Started Operations at the Port of Wilmington, Delaware, USA
valued customers
Wilmington
Multipurpose facility: 350,000 TEU + pure palletized operation (growing to 650,000 TEU in 2020)
8 hours shorter round transit than Philadelphia
20 hours shorter transit than Baltimore
800,000 sq. feet of refrigerated space
On-site customs & agricultural inspections.
On-site fumigation and ripening rooms
$170M Investment in civil works, equipment, warehousing and people.
Partner with workforce to progress the highest health & safety standards
All port and terminal services: stevedore, gate operations, terminal M&R, security.
Same Day Vessel to Gate
Arrival Day Fumigation
Finished Vehicles 24/7
Saturday Gate standard
Direct Freeway access
On-Site Inspection: USDA and CBP
On-Site Rapid Chill
SQF
Cold Treatment Acceptance Facility
Turn time: 42 min
Businesses announced they were locating or expanding their business in Delaware.

21

More than 4,017 jobs

2.7 million sq ft built or under development

$1 billion invested across the State

Port of Wilmington